AGENDA

MONDAY, NOVEMBER 5

11:00am Strategic Planning Session Lunch

[JACKSON F]

1:00pm CAN BOOTCAMP BEGINS [JACKSON AB]

Making the Most of Your Time at Bootcamp Brandy Swanson, Smith & Howard

| TRACK 14 YEARS [JACKSON F] | | TRACK 5+ YEARS [JACKSON AB] | |
|----------------------------|--|-----------------------------|--|
| 2:00pm | Basics of Construction Accounting Bob Biehl, GBQ | 2:00pm | Maintaining & Increasing Bonding Capacity Panel: TIS, Chubb, Westfield Insurance |
| 3:00pm | BREAK | 3:00pm | BREAK |
| 3:15pm | Basics of Construction Accounting, con't | 3:15pm | Maintaining & Increasing Bonding, con't |
| 4:30pm | Planning an Efficient Audit Engagement Marvin Willis & David Lee, Smith & Howard | 4:30pm | Contractor Performance-Based Incentive Plans Ken Hedlund, Somerset CPAs |
| 5:30pm | CAN Reception [DELTA PAVILLION] | 5:30pm | CAN Reception [DELTA PAVILLION] |

TUESDAY, NOVEMBER 6

7:00-8:00am BREAKFAST [JACKSON AB] 10:30am BREAK

8:00–8:30am How'd You Do? Bootcamp Review 10:45am Why Contractors Fail

Brandy Swanson, Smith & Howard Bob Biehl, GBQ

8:30am Revenue Recognition 11:45am LUNCH [JACKSON AB]

Ian Shapiro, BDO USA, LLP

| TRACK 1-4 YEARS [JACKSON F] | | | ARS [JACKSON AB] |
|-----------------------------|--|------------------|--|
| 12:30pm | Cost Allocation & Profit Fade Drew Nelson, Rodefer Moss & Co, PLLC | 12:30pm | Succession Planning & Continuity Robert Davidson, Davidson Consulting |
| 1:30pm | Contractors License Update/Planning Kyle Christensen, HHM CPAs | 2:30pm | BREAK |
| 2:30pm | BREAK | 2:45pm | State & Local Tax Strategies |
| 2:45pm | Construction Tax Methods and Other | Te | Tom Smith and Joe Hatfield, BDO USA, LLP |
| | Contractor Specific Topics Tim Van Cleve, Rodefer Moss & Co, PLLC 4: | 4:15pm | BREAK |
| 3:45pm | BREAK | 4:30pm 6:00pm | Work Opportunity Zones |
| 4:00pm | Pre Year-End Tax & Audit Planning: Goals & Objectives Mark Korte, Scheffel Boyle | | Steve Robison, Strategic Property Exchanges, LLC CAN Reception [CRYSTAL GAZEBO] |
| 6:00pm | CAN Reception [CRYSTAL GAZEBO] | 5.5 0 p | |
| | | | |

WEDNESDAY, NOVEMBER 7 ALL BOOTCAMP EVENTS TODAY WILL BE IN [JACKSON AB]

7:00-8:00am BREAKFAST 8:00am Section 199A

Neal Weber, BDO USA, LLP

10:00am BREAK

10:15am Tax Cuts & Jobs Act & the Construction Industry

Ken Hedlund & Jenny Ray, Somerset CPAs

12:15PM BOOTCAMP ADJOURNS!

STRATEGIC PLANNING SESSION LUNCH

[JACKSON AB]

12:15pm

